

# DÉCIDEURS 100

Indispensable ranking of corporate law firms, the **Décideurs 100** list reveals an impetus towards higher-than-ever productivity. Many firms have changed position, but there is one constant: Darrois Villey maintain their seemingly incontestable No.1 status.

Rank 2018	Prog.	Rank 2017	Firm	Origin	Revenue per lawyer 2017	Change in revenue per lawyer 2017 (%)	Revenue per partner 2017	Firm revenue 2017 (M€)	est./cert.	Firm revenue 2016 (M€)	Number of lawyers in 2017	Number of lawyers in 2016	Number of partners in 2017	Number of partners in 2016
1	=	1	Darrois Villey	FR	€1,128,571	-6.6%	€3,160,000	79		77	70	64	25	23
2	➔	9	Weil Gotshal & Manges	US	€1,041,667	31.6%	€3,947,368	75	e	56.3	72	79	19	20
3	➔	4	Mayer Brown	US	€769,231	-6.6%	€2,727,273	60		50	78	61	22	23
4	➔	16	Cleary Gottlieb	US	€755,814	15.8%	€3,611,111	65	e	70	86	110	18	15
5	➔	18	Willkie Farr & Gallagher	US	€739,130	19.4%	€3,642,857	51		42.9	69	72	14	15
6	➔	3	BDGS	FR	€733,333	-17.6%	€1,571,429	22	e	25	30	29	14	13.5
7	➔	10	Paul Hastings	US	€732,500	3.4%	€1,831,250	29.3		29	40	41	16	17
8	➔	14	Dechert	US	€725,641	10.4%	€3,773,333	56.6		53.3	78	82	15	15
9	➔	6	McDermott	US	€709,677	-4.1%	€2,200,000	44		38.4	62	52	20	18
10	➔	2	Shearman & Sterling	US	€700,000	-68.7%	€2,800,000	50.4	e	100.4	72	85	18	12
11	➔	15	Skadden	US	€696,629	7.3%	€7,750,000	31	e	31	44.5	48	4	4
12	➔	8	Freshfields	GB	€689,691	-3.6%	€3,345,000	66.9	e	65	97	91	20	17
13	➔	12	Bredin Prat	FR	€683,432	1.3%	€2,457,447	115.5	e	110	169	163	47	43
14	➔	7	Latham & Watkins	US	€653,846	-12.6%	€2,288,462	59.5	e	67	91	91	26	27
15	➔	5	White & Case	US	€650,000	-16.3%	€2,497,368	94.9	e	137.6	146	182	38	41
16	➔	17	Linklaters	GB	€624,706	2%	€3,318,750	106.2	e	110.2	170	180	32	30
17	➔	20	Orrick Rambaud Martel	US	€580,000	-0.2%	€2,470,370	66.7	e	61	115	105	27	26
18	➔	21	Baker McKenzie	verein	€544,805	1.1%	€3,356,000	83.9		81.4	154	151	25	25
19	=	19	Allen & Overy	GB	€529,688	-12.2%	€2,118,750	67.8	e	62	128	138	32	32
20	➔	24	De Pardieu Brocas Maffei	FR	€512,500	2.7%	€2,178,125	69.7		67.3	136	135	32	34
21	NE		Gibson Dunn	US	€500,000		€1,333,333	12	e		24	18	9	7
22	➔	23	Herbert Smith Freehills	GB	€499,563	-37%	€2,158,491	57.2		58.8	114.5	85.9	26.5	27
23	➔	22	Hogan Lovells	verein	€480,000	-9.8%	€2,270,270	84		77.5	175	147	37	35
24	NE		Winston & Strawn	US	€478,261		€1,375,000	11			23		8	
25	➔	30	Arsene	FR	€475,000	8.8%	€1,809,524	38	e	42	80	97	21	20
26	=	26	Stehlin & Associés	FR	€463,636	2.9%	€1,457,143	10.2		9.9	22	22	7	7
27	➔	42	DLA Piper	verein	€454,286	14.8%	€1,987,500	79.5		60	175	155	40	37
28	➔	27	Jeanet Associés	FR	€445,192	-0.4%	€1,714,815	46.3		47.4	104	106	27	30.5
29	➔	25	Franklin	FR	€434,109	-9.3%	€1,555,556	28		28	64.5	59	18	16
30	➔	35	Chaintrier Avocats	FR	€429,167	2.9%	€1,144,444	10.3		10	24	24	9	9
31	➔	32	Gide	FR	€427,273	0.6%	€1,855,263	141		144	330	339	78	78
32	➔	34	Dentons	verein	€423,729	1.5%	€1,086,957	50		53	118	127	46	43
33	➔	36	August Debouzy	FR	€421,168	4.7%	€2,060,714	57.7		52.2	137	130	28	28
34	➔	28	CMS Bureau Francis Lefebvre	FR	€416,934	-6.8%	€1,735,238	182.2		180.2	437	404.5	105	103
35	➔	29	Jones Day	US	€409,836	-7.8%	€1,428,571	50	e	53	122	120	35	31
36	➔	11	Clifford Chance	GB	€405,488	-67.5%	€1,662,500	66.5	e	110	164	162	40	34
37	➔	52	Scotto & Associés	FR	€403,279	14.4%	€1,892,308	12.3		12.6	30.5	36.5	6.5	7
38=	➔	37	Carbonnier Lamaze Rastie & Associés	FR	€400,000	0%	€1,000,000	28		28	70	70	28	28
38=	➔	37	Veil Jourde	FR	€400,000	0%	€1,066,667	19.2	e	22.8	48	57	18	19
40	➔	39	Ayache Salama & Associés	FR	€395,349	-0.5%	€1,062,500	17		15.5	43	39	16	13
41	➔	51	UGGC & Associés	FR	€378,313	1.1%	€1,121,429	31.4		28.8	83	77	28	26
42	➔	44	Norton Rose Fulbright	verein	€370,408	-11.5%	€1,770,732	36.3	e	38	98	92	20.5	21
43	NE		Holman Fenwick Willan (HFW)	GB	€364,864	7.4%	€1,125,000	13.5		12.3	37	38	13	13
44	➔	45	De Gaulle Fleurance & Associés	FR	€364,815	-0.8%	€938,095	39.4		38.6	108	105	42	38
44	➔	48	Reinhart Marville Torre	FR	€361,739	1.5%	€1,066,667	20.8		19.6	57.5	55	19.5	19



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45	➔	48	Reinhart Marville Torre	🇬🇧	€361,739	1.5%	€1,066,667	20.8		19.6	57.5	55	19	19
46	➔	33	Simmons & Simmons	🇬🇧	€360,000	-18.1%	€1,636,364	36		34	100	80	22	18
47	NE		PBA (Pech de Laclause Bathmanabane & Ass.)	🇫🇷	€359,091		€987,500	7.9			22		8	
48	➔	62	Kramer Levin	🇺🇸	€356,604	16.5%	€994,737	18.9		13.4	53	45	19	18
49	➔	50	Reed Smith	🇺🇸	€353,968	0.4%	€1,115,000	22.3		14.8	63	42	20	14
50	➔	47	Clyde & Co	🇬🇧	€353,846	-1.7%	€1,022,222	9.2	e	9	26	25	9	9
51	➔	41	Eversheds Sutherland	🇬🇧	€349,254	-11.1%	€1,170,000	23.4	e	25.6	67	66	20	14
52	➔	57	Hoche Société d'Avocats	🇫🇷	€344,828	3.3%	€1,333,333	20		19	58	57	15	12
53	➔	66	Vogel & Vogel	🇫🇷	€338,966	13.1%	€4,915,000	9.8		9.7	29	33	2	2
54		40	Stephenson Harwood	🇬🇧	€334,800	1%	€930,000	8.3		8.3				
55=	NE		Raffin & Associés	🇫🇷	€333,333		€1,125,000	9		25	21		9	8
55=	➔	65	HPML	🇫🇷	€333,333	11.4%	€1,333,333	8	e	6.2	24	21	6	6
57	➔	81	Aramis	🇫🇷	€328,571	15.6%	€920,000	9.2		6.1	28	22	10	7
58	➔	43	FTPA	🇫🇷	€327,869	-17.5%	€909,091	20		23.5	61	61	22	22
59=	➔	54	Andersen Tax & Legal (STC Partners)	🇫🇷	€325,000	11.7%	€1,000,000	13	e	14	40	50	13	14
59=	NE		Mazars Société d'Avocats	🇫🇷	€325,000		€600,000	7.8			24		13	
61	➔	61	Deprez Guignol & Associés	🇫🇷	€323,529	3.5%	€916,667	11		10.3	34	33	12	11
62	=	60	LPA-CGR	🇫🇷	€321,141	0.5%	€1,183,288	43.9		42.8	136	134	37	37
63	➔	76	Aclance	🇫🇷	€318,750	11.7%	€1,700,000	15.3		15.2	48	54	9	9
64	➔	59	Ginestié Magellan Paley-Vincent	🇫🇷	€311,429	-3.9%	€908,333	10.9		11	35	34	12	12
65	➔	70	Sekri Valentin Zerrouk	🇫🇷	€309,677	7%	€1,129,412	9.6		7.2	31	25	8	8
66	➔	68	Bird & Bird	🇬🇧	€309,302	5.5%	€1,156,522	26.6		30.4	86	104	23	27
67	➔	80	Delsol Avocats	🇫🇷	€306,358	6%	€1,104,167	26.5		25	86.5	89.5	24	24.5
68	➔	53	Gowling WLG	🇨🇦	€303,448	-13.5%	€800,000	8.8	e	12.4	29	36	11	11
69=	➔	56	Flichy Grangé Avocats	🇫🇷	€300,000	-11.9%	€1,050,000	23.1		23.5	77	70	22	19
69=	NE		Harlay (Kahn & Associés)	🇫🇷	€300,000	-38.9%	€1,260,000	6.3	e	7.5	21	18	5	6
71	➔	67	Coblence & Associés	🇫🇷	€297,222	1.3%	€891,667	10.7		9.7	36	33	12	13
72	➔	64	Taylor Wessing	🇬🇧	€293,220	-1.2%	€910,526	17.3		18.7	59	63	19	19
73	➔	77	Racine	🇫🇷	€292,941	-2.9%	€905,455	49.8		46.7	170	155	55	56
74	➔	78	LMT Avocats	🇫🇷	€292,308	4%	€800,000	7.6		8	26	28	9	11
75	➔	74	Fromont Briens	🇫🇷	€291,525	-8.7%	€1,228,571	51.6		48.5	177	153	42	40
76	➔	70	Ince & Co	🇬🇧	€290,000	0.7%	€966,667	5.8	e	7.2	20	25	6	9
77	➔	78	Simon Associés	🇫🇷	€286,885	0.4%	€795,455	17.5		16	61	56	22	23
78	➔	63	PWC	Big 4	€286,611	-3.4%	€2,014,706	137		139	478	469	68	66
79	NE		HW&H	🇫🇷	€285,714		€750,000	6			21		8	
80	➔	75	Capstan	🇫🇷	€285,294	0.8%	€1,098,113	58.2		54.6	204	193	53	42
81	➔	69	Allana	🇫🇷	€278,571	0.8%	€975,000	19.5		16.3	70	59	20	17
82	➔	92	Latournerie Wolfrom & Associés	🇫🇷	€275,556	7.2%	€885,714	12.4	e	11	45	43	14	15
83	➔	85	BCTG & Associés	🇫🇷	€271,795	1.6%	€1,060,000	10.6		10.7	39	40	10	10
84	➔	72	Osborne Clarke	🇬🇧	€271,053	-5.8%	€1,030,000	10.3		8.6	38	30	10	7
85	➔	93	Barthélémy Avocats	🇫🇷	€270,270	8%	€612,245	30		28.6	111	115	49	51
86	➔	84	Nomos	🇫🇷	€268,966	-0.4%	€1,114,286	7.8		7.7	29	28	7	7
87	➔	87	Duclos Thorne Mollet-Viéville & Ass.	🇫🇷	€266,667	0.5%	€800,000	6.4		6.5	24	24	8	8
88	➔	89	Taj Société d'Avocats	Big 4	€263,285	18.8%	€2,137,255	109		97.7	414	457	51	54
89	NE		Laude Esquier Champey	🇫🇷	€261,905	-7.3%	€916,667	5.5		5.2	21	18	6	6
90	➔	91	EY Société d'Avocats	Big 4	€257,199	0.1%	€2,464,557	194.7		169.9	757	661	79	78
91	➔	84	PDGB	🇫🇷	€248,077	-2.8%	€573,333	12.9		12.5	52	49	22	22
92	➔	90	Bignon Lebray	🇫🇷	€246,032	-4.9%	€620,000	15.5	e	16	63	62	25	25
93	NE		Axten	🇫🇷	€243,750	17.9%	€780,000	7.8		6	32	30	10	9
94	➔	100	Akilea Société d'Avocats	🇫🇷	€240,741	-0.9%	€812,500	6.5	e	6.8	27	28	8	9
95	NE		DS Avocats	🇫🇷	€239,726	3.1%	€593,220	35		33	146	142	59	55
96	NE		Parne Avocats	🇫🇷	€238,298	0.8%	€1,018,182	5.6		5.2	23	22	5	7
97	NE		Charles Russell Speechlys	🇬🇧	€229,167	-9.1%	€785,714	5.5	e	5.5	24	22	7	6
98	➔	88	Alerion	🇫🇷	€226,667	-17%	€850,000	13.6		13.5	60	51	16	12
99	NE		Brunswick	🇫🇷	€225,938		€602,500	7.2			32		12	
100	NE		Michel Ledoux & Associés	🇫🇷	€225,806		€1,166,667	7	e		31		6	

NE: New entry e: Estimated c: Certified