

PRESS RELEASE

Paris, 20 October 2022

Hoche Avocats has assisted Indigo Capital on its investment in Docoon, a leading provider of solutions for the digitization of exchanges and the dematerialization of business processes

The shareholders of DOCOON Group, Laurent MEZRAHI and Arnaud LEJEUNE, as well as the other members of the management team, have welcome INDIGO CAPITAL as the new reference investor.

Resulting from the combination in 2020 of ODYSSEY MESSAGING, a B2B omnichannel communication software solution (SMS, e-mail, fax, mail, etc.) and DPII, a business process dematerialization solution, the new entity, named DOCOON, consolidates its position among the top 100 French software publishers and is positioned to participate in the consolidation of its market in a context of strong acceleration of regulatory obligations relating to dematerialization for companies.

The Group relies on the unique quality and security of its processing in its market segment, the "scalability" of its model, proven expertise and know-how in external growth and an extensive network of partners-distributors, which enables it to cover the entire territory and all types of customers, from small to large companies. The Group covers a wide range of sectors, including in highly regulated sectors (health data, deliverability issues, etc.).

DOCOON's revenues exceed €12 million, and have grown significantly over the past eight years, driven by the continued development of its network of software publishers, integrators and distributors.

The transaction provides significant financial resources to support DOCOON's growth, notably through an ambitious build-up strategy, which is central to the Group's development plan.

The operation also allows key managers of the company to be shareholders of the company.

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Indigo Capital's legal counsel: **Hoche Avocats** – corporate: Grine Lahreche (partner), Edith Boucaya (partner) and Marie Terlain (jurist); finance: Ariane Berthoud (partner).

Legal counsel of the managers - shareholders, Laurent Mezrahi and Arnaud Lejeune: **Mermoz Avocats** – corporate: Gilles Roux (partner), Tristan Segonds (partner), Gaspard Le Pomellec (associate) and Eleanore Griffiths (associate); tax: Laurent Ragot (partner); finance: Martin Kyuchukov (partner).

Legal counsel of BNP and CIC: **Cards Avocats**; finance: Chucri Serhal (partner) and Othmane Mestari (associate).

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About Hoche Avocats:

Hoche Avocats is an independent, multidisciplinary French law firm founded 30 years ago.

The firm has nearly 80 lawyers and legal professionals from various backgrounds, including some 20 partners, who work on a daily basis in a national and/or international context to provide their clients with personalized support and legal advice in the major areas of business law, particularly mergers and acquisitions.

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