

The **21<sup>th</sup> edition** of the **Private Equity Exchange & Awards** was held today in Paris on October 19<sup>th</sup>, 2022.

Organized by Leaders League Groupe Ficade, the highly interactive one-day program provided participants with unique networking opportunities, thanks to **800 participants** - including Limited Partners, Private Equity Funds and Corporate Executives. This major Pan-European summit on private equity and restructuring followed by a high-class evening ceremony rewarding the best performers of the market.

#### **AN INTENSIVE PROGRAM...**

A day of conferences with **27 panels** chaired by **110 world-class speakers** from all over Europe who shared their expertise through interactive round-tables and keynote speeches in five main tracks: International LBO & Fundraising, Equipe de Management & LBO, Distressed LBO's & Turnaround, La Fabrique à Transaction and the Performance Lab. We were honored to have benefited from the experience and knowledge of our speakers on strategic and incisive topics under the new tagline **"Private Equity for Tomorrow"**.

#### ...FOCUSING ON NETWORKING OPPORTUNITIES

The conviviality and the meetings were there.

The Networking lunch allowed participants to develop their network and meet participants with diverse profiles. Thanks to the exclusive One-to-One Meetings, attendees benefited from a dedicated online platform to plan their meetings ahead of the event. Some attendees were also able to participate in the Fireside Talks – exclusive discussions with private equity leaders. These meetings offered participants the best of both experiences: sharing and networking in smaller groups on current Private Equity topics.

#### ... INCLUDING A PRESTIGIOUS AWARDS CEREMONY

More than **50 jury members** and **250 guests** were able to congratulate and applaud the best candidates during the Awards Gala evening ceremony.

The Private Equity community came to the awards dinner to honor the leaders of the industry. In all, **24 trophies** were awarded in five major categories: **LPs Awards, Global Awards, Management Team Awards, National Awards, French & Pan-European Awards.** 

This day would not have been possible without the terrific backing and trust of our sponsors and partners - we are truly grateful to you all. We warmly congratulate the 2022 winners and thank our prestigious speakers, jury members, partners and sponsors for their essential contribution to the success of the Private Equity Exchange & Awards. We look forward to welcoming you next year! Stay tuned for the next edition!

contact.pex@leadersleague.com www.private-equity-exchange.com

ORGANISED BY



GROUPE FICADE



#### **PRESS RELEASE**

### PROGRAM

8:00AM-8:45AM — WELCOME COFFEE

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	8:45AM-9:30AM — OPENING KEYNOTE - GP STAKE, NAV FINANCING: NEW LEVERS FOR PRIVATE EQUITY			
	TRACK I INTERNATIONAL LBO & FUNDRAISING	TRACK II ÉQUIPE DE MANAGEMENT & LBO	TRACK III DISTRESSED LBOS & TURNAROUND	FIRESIDE TALK
9:35am-10:25am	Building GP Leaders: Balancing Specialization and Diversification	Équipe de management : l'acquisition et le pilotage d'entreprises sous LBO	<b>Invest in a Distressed Business:</b> Do's & Don'ts	LPs: New Investment Conditions
10:30am-11:20am	First-Time Funds: Roadmap to Success	<b>Tech Buy-Outs :</b> acheter et accompagner les champions de demain	LBO Financial Restructuring in Complex Environments	<b>Impact :</b> Article 8 ou 9 ?
		11:20AM-11:40AM —	NETWORKING BREAK	
11:40am-12:30pm	LP Expectations: Beyond Financial Values	Booster sa croissance avec le Growth	Management Team and Turnaround: Align, Impulse, Rebound	<b>Retail :</b> l'essor des nouvelles plateformes de financement
	12:30PM-2:10PM — NETWORKING LUNCH			
	TRACK I INTERNATIONAL LBO	TRACK IV LA FABRIQUE	TRACK V THE PERFORMANCE	FIRESIDE TALK
	& FUNDRAISING	À TRANSACTIONS	LAB	
2:10pm-2:25pm	& FUNDRAISING			
2:10pm-2:25pm 2:30pm-3:20pm		À TRANSACTIONS	LAB	<b>Management package :</b> les nouvelles règles du jeu
	AFTERNOON KEYNOTE	À TRANSACTIONS DISCOURS D'APRÈS-MIDI Du préemptif à l'open bid :	LAB Afternoon keynote Buy & Build:	Management package :
2:30pm-3:20pm	AFTERNOON KEYNOTE Decoding Continuation Funds Private Equity, Infrastructure:	À TRANSACTIONS DISCOURS D'APRÈS-MIDI Du préemptif à l'open bid : les clefs d'un process réussi Financement : l'heure du private debt !	LAB AFTERNOON KEYNOTE Buy & Build: How PE-Backed Companies Succeed Portfolio Value Creation:	<b>Management package :</b> les nouvelles règles du jeu <b>Private Equity :</b> favoriser la diversité,
2:30pm-3:20pm	AFTERNOON KEYNOTE Decoding Continuation Funds Private Equity, Infrastructure:	À TRANSACTIONS DISCOURS D'APRÈS-MIDI Du préemptif à l'open bid : les clefs d'un process réussi Financement : l'heure du private debt !	LAB AFTERNOON KEYNOTE Buy & Build: How PE-Backed Companies Succeed Portfolio Value Creation: Leading Companies to the Top	<b>Management package :</b> les nouvelles règles du jeu <b>Private Equity :</b> favoriser la diversité,
2:30pm-3:20pm 3:25pm-4:15pm	AFTERNOON KEYNOTE Decoding Continuation Funds Private Equity, Infrastructure: Partners or Competitors? ESG: The Spin-Free Reality	À TRANSACTIONS DISCOURS D'APRÈS-MIDI Du préemptif à l'open bid : les clefs d'un process réussi Financement : l'heure du private debt ! 4:15PM-4:35PM — N Acheter, vendre en fin de cycle :	LAB AFTERNOON KEYNOTE Buy & Build: How PE-Backed Companies Succeed Portfolio Value Creation: Leading Companies to the Top ETWORKING BREAK LB0 3.0: Enabling ROI through Tech	Management package : les nouvelles règles du jeu Private Equity : favoriser la diversité, retenir les talents 5:00pm-7:00pm One-to-One Meetings

7:30PM-11:30PM — AWARDS GALA EVENING



### PRESS RELEASE

### **SPEAKERS**

Pierre Abadie, Group Climate Director, Tikehau Capital Maxime Aiach, CEO, Acadomia Maxime Alban, Managing Director, Bridgepoint Advisers Alice Albizzati, Founding Partner, Revaia Jean-Luc Allavena, Founder & Chairman, Atlantys Investor Guy Auger, Partner, Andera Partners Frédéric Balochard, CEO & Founding Partner, Coruscans Jean Baron, Partner, INSOL Europe Pierre Benoist-d'Anthenay, Head, EDF Invest Laurent Benoit, CEO, UTAC Jean-Charles Bernard, Managing Director, Edmond de Rothschild **Corporate Finance** Fabienne Beuzit, Business Restructuring & Reorganization Partner, Jones Day Bertrand Biette, Partner, Jeantet Gilles Bigot, Partner, Winston & Strawn LLP Jean-Philippe Boige, Co-Founder & Managing Partner, Reach Capital Hélène Bourbouloux, Judicial Administrator, FHBX Charles Bourgeois, Co-Head France, H.I.G. WhiteHorse Edouard Brondel, Deputy Chief Executive Officer, ARESIA Amélie Brossier, CEO and Founding Partner, Aldebaran Capital **Partners** Camille Brunel, Partner, Rive Private Investment Pietro Busnardo, CEO, Gradiente SGR Claude Calmon, Founder & CEO, Calmon Partners Group Charles-Henri Carboni, Partner, BCM

Vincent Catherine, Head, Sienna Private Equity Claire Chabrier, Chair of France INVEST, the French private equity association - Partner at Amundi Private Equity Funds Alexandre Chaton, Partner, MBO & Co Anice Chlagou, Founder & Managing Partner, Letus PO Benoit Choppin, Managing Partner, Capza Stéphanie Chrétien, Partner, Demeter Antoine Colin, Investment Director, Perceva Sarah Corne, Partner Impact, Founders Future Raffaele de Courten, Managing Partner, Alto Partners Philippe Crochet, Managing Partner, Keensight Capital Marco De Alfaro, Partner, IDI Pierre-Marie de Forville, Co-founder, Ivesta Paul de France, Partner, Gide Loyrette Noel Antoine de la Gatinais, Partner, Gide Loyrette Nouel Anne-Claire de Pompignan, Head of Investor Relations, Agilitas **Private Equity** Nicolas De Saint Laon, Head of GIMV France Pierre-Antoine de Selancy, Managing Partner, 17Capital Nicola Di Giovanni, Partner, Skadden Ludovic Douge, Partner & Head of Secondaries, Jasmin Capital Matthieu Ducharme, Managing Director, Northleaf Capital **Partners** Fabrice Dumonteil, CEO, Eiffel Investments Philippe Dutertre, Investment & Finance Debt, Aq2R La Mondiale Jonathan El Baze. Judicial Administrator - Partner. Solve AJ

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Daniel Elalouf. CEO - Associate. Montefiore Investment Alexandre Falin, Partner, Unigestion Charles-Eric François, Managing Director, Vivalto Partners André François-Poncet, Partner, Partech Dominique Gaillard, Executive Chairman, ARMEN Médéric Gaillard, Co-Founder & Partner, Albarest Partners Pierre Gallix, Managing Partner, Head of Development Capital, **IK Partners** Mario Garcia Ribeiro, Investment Director, Schroders Capital Mofdi Gassoumi, Managing Director, Sycomore Corporate **Finance** Sébastien Gauthier, Partner, Alandia Industries Anne Germain. Senior investment director – VC & Growth funds. **Bpifrance** Saam Golshani, Partner, White & Case Jean-Philippe Hecketsweiler, Founder & President, Pequan Gregory Holden, Partner, Secondary Investments, Adams Street **Partners** Dörte Höppner, Chief Operating Officer, Riverside Europe **Reynir Indahl,** Founder & Managing Partner, **Summa Equity** Staffan Jåfs, Head of Private Equity, eQ Asset Management Grine Lahreche. Partner. Hoche Avocats Hugo Lavayssiere, Head of Securitization – Department Fund Management, Equitis Gestion Xavier Lazarus, Managing Partner & Co-Founder, Elaia Jean-Francois Le Ruyet, Partner - Funds and Co-Investments, Quilvest Eric Lefranc, Chairman & Founder, Renaissance Industries Jean-Eudes Leleu, Investment Director, BPI France Arthur Lepage, Chief Executive Officer, Excelrise Mounir Letayf, Partner Finance, Winston & Strawn LLP Fanny Letier, Co-Founder, GENEO Capital Entrepreneur Benjamin Lobel, Co-Founder & Partner, Coruscans Emmanuel Logan-Moll, Managing Director, All Seas Capital Benoist Lombard, Deputy Chief Executive, Crystal Holding Sari Maalouf, Partner, Eight Advisory Fay Margo, CEO, Brackendale Consulting Pierre Martini, Managing Partner, Isai Raphaël Miolane, Senior Managing Director Corporate Finance & Restructuring, FTI Consulting Alice Mony, Partner, King & Spalding Patrick Mousset, Partner, Gowling WLG Edouard Narboux, CEO & Managing Partner, AETHER Financial Services

Christophe Nicolas, Managing Director, AlpInvest Partners

Elizabeth O'Reilly, Founder, Avondale Alternative Advisors Jacques Ollivier, CEO, DL Software

Johan Pålsson, Co-Managing Partner, CapMan Buyout

Christophe Parier, Managing Partner, Activa Capital

Ludovic Passet, Associate Partner, Simon-Kucher & Partners

Virginie Pelletier, Director ESG & Climate Solutions, Moody's Analytics

Elvire Perrin, Impact Manager, Impact Expansion

Stéphane Perriquet, Managing Partner & Deputy General Manager, 21 Invest France

Arnaud Petit, President, Edmond de Rothschild Corporate Finance

Fanny Picard, Presidente, Alter Equity

Fabio Ranghino, Partner & Head of Sustainability & Strategy, Ambienta

Aidan Robson, Partner, Endless

Marc Romano, Managing Director Impact Private Equity, Mirova

Bertrand de Saint Quentin, Partner, Cazals Manzo Pichot Saint Quentin

Pauline Sauvage, Business Development Manager, Novisto

Lionel Scotto le Massese, Founder & Partner, Scotto Partners

Robert Sroka, ESG Director, Abris Capital

Renaud Sueur, Managing Partner, Arcole

David Swinburne, Private Equity & M&A Partner, Jones Day

Fabien Thieblemont, Partner Transaction Services, Eight Advisory

Antonio Todisco, Partner, Portobello Capital

Amanda Tonsgaard, Head of Investor Services & Communications, Triton Partners

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Pieter Van der Meer, Managing Director, Gilde Healthcare

Julien Vandenbussche, Partner, Stephenson Harwood

Olivier Venzal, Partner, Deloitte Société d'Avocats

Maxime Vivier de Vaugouin, Business Development Private Equity, Société Générale Private Banking

Alistair Watson, Head of Strategy Innovation - Private Equity, abrdn

Charly Zwemstra, Managing Partner & Chief Investment Officer, Main Capital Partners



#### **PRESS RELEASE**

# CATEGORIES

## LPs AWARDS

- Best LP, Global Strategy with Private Equity Allocation
   \$10 billion
- -Best LP, Global Strategy with Private Equity Allocation < \$10 billion
- Best LP, Regional Strategy
- -Best French LP, Regional Strategy

#### MANAGEMENT AWARDS

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Best Management Team
 Best Buy & Build Strategy

### **GLOBAL AWARDS**

- -Best Fundraising & Investor Relations
- -Best Private Equity Personality of the Year
- -Best Young Private Equity Personality of the Year (under 40)
- -Best ESG Private Equity Initiatives

## **FRENCH AWARDS**

- -Best French Large LBO Fund
- -Best French Mid & Upper Mid-Market LBO Fund
- -Best French Small & Lower Mid-Market LBO Fund
- -Best French Turnaroud Investor

## NATIONAL AWARDS

-Best Benelux LBO Fund -Best German, Austrian & Swiss LBO Fund -Best Italian LBO Fund -Best Nordic LBO Fund -Best Spanish LBO Fund -Best UK LBO Fund

#### PAN-EUROPEAN AWARDS

Best European Large LBO Fund
Best European Mid-Market LBO Fund
Best European Turnaround Investor
Best European Council Device Fourier I

-Best European Growth Private Equity Fund



Matthieu Ducharme, Managing Director, Northleaf Capital Frédéric Exshaw, Chief Investment Officer - CIO, Amundi Private Equity Funds Brian Frieser, Senior Portfolio Manager Private Equity & Infrastructure, MN Mario Garcia Ribeiro, Investment Manager, Schroder Adveq Staffan Jåfs, Head of Private Equity, eQ Asset Management Jean-François Le Ruyet, Partner, Quilvest Capital Partners Cem Meric, Partner, LGT Capital Partners Maria Sanz, Managing Partner & Co-Head Private Equity, YIELCO Investments AG Thomas Weinmann, Managing Partner, Astorius Johannes Wendt, Director, Allianz Capital Partners



## JURY MEMBERS

Alberto Argnani, CEO, Tachyon - Equity Investment Solutions Maurizio Arrigo, Head of Private Equity, Pictet Stève Baumann, Chairman of the Board, Sacra **Christian Berling,** Partner Transaction Services, **Eight Advisory** Daniel Boege, Head of Buyout, Golding Capital Partners Mathieu Bourdié, Head of Investor Relations, C4 Ventures Sophie Breuil, Founding Partner, HâpyFew Jean-François Chatelain, Managing Partner, Family Partners Julien Codina, Family Officer - Investissements Private Equity, FAIR/E - CAPITAL MAKER by Intuitae Bernard De Backer, Partner, StepStone Group Pierre-Marie de Forville, Co-Founder, iVesta Family Office Benoit de Kerleau, Managing Partner, Flexstone Partners Laurent de Swarte, Managing Partner, Agami Family Office Laura du Repaire, Partner-Elect, Simon-Kucher & Partners Matthieu Ducharme, Managing Director, Northleaf Capital Partners Philippe Dutertre, Director, AG2R La Mondiale **Carolina Espinal,** Managing Director, **HarbourVest Partners** Matthieu Esposito, Directeur Investissement et Trésorerie, La Mutuelle Générale Frédéric Exshaw, Chief Investment Officer - CIO, Amundi Private Equity Funds **Roland Fohn,** Managing Director - Private Equity, **State Street Global Advisors** Brian Frieser, Senior Portfolio Manager Private Equity & Infrastructure, MN

Mario Garcia Ribeiro, Investment Manager, Schroder Adveq Pascal Georges, Partner, Jeantet **Bertrand Haas,** Senior Project Manager, Mergers & Acquisitions, **ENGIE** Eric Halverson, Partner, Qualitas Funds Staffan Jåfs, Head of Private Equity, eQ Asset Management Jérémy Kowal, M&A Manager, Paprec Group Jean-François Le Ruyet, Partner, Quilvest Capital Partners Britta Lindhorst, Managing Director, HQ Capital Private Equity Jean-Yves Mary, Director of Financial Management, Malakoff Humanis Thomas McComb, Managing Director, JP Morgan Asset Management Cem Meric, Partner, LGT Capital Partners Raf Moons, Head of Private Equity, BNP Paribas Fortis Agnès Nahum, Managing Partner, Access Capital Partners **Paul Newsome,** Partner, **Unigestion** Christophe Nicolas, Mananing Director, AlpInvest Partners Michael Ohana, Founder, Alumneye Executive Search Jean Plamondon, Partner, Eurazeo Katrin Rahe, Senior Portfolio Manager, Swedbank Investeerimisfondid AS Guy Rico, Partner, Paul Capital Francis Robichon, Senior M&A Manager, Rexel Group Maria Sanz, Partner, YIELCO Investments AG Anna Serafini, Head of Private Equity, Sabadell Asset Management a Company of Amundi Laura Shen, Partner, Headway Capital Lauge Sletting, Managing Partner, Northsea Capital Matthew Smith, Managing Director, Abbott Capital Management Bernd Stangl, CFO, Alcatel-Lucent Enterprise Sophie Suon, Vice President, Hamilton Lane Panos Tegos, Managing Director - Private Equity, StepStone Group Nathalie Von Niederhäusern, Managing Director, BlackRock Alistair Watson, Head of Strategy Innovation, Abrdn Thomas Weinmann, Managing Partner, Astorius Johannes Wendt, Director, Allianz Capital Partners Daniel Winther, Head of Private Equity and Infrastructure, Skandia



# LPs AWARDS

**Best LP, Global Strategy with Private Equity Allocation > \$10 billion** Gold Award: **TEACHER RETIREMENT SYSTEM OF TEXAS** 

**Best LP, Global Strategy with Private Equity Allocation < \$10 billion** Gold Award: **QUILVEST CAPITAL PARTNERS** 

Best LP, Regional Strategy

# Gold Award: SKANDIA MUTUAL LIFE INSURANCE COMPANY

Silver Award: QUALITAS EQUITY

**Best French LP, Regional Strategy** 

Gold Award: EURAZEO Silver Award: SWEN CAPITAL PARTNERS

# **GLOBAL AWARDS**

# **Best Fundraising & Investor Relations** Gold Award: **ASTORG** Silver Award: **ADVENT INTERNATIONAL**

# Best Private Equity Personality of the Year Gold Award: Marie ARNAUD-BATTANDIER - ARDIAN EXPANSION

**Best Young Private Equity Personality of the Year (Under 40)** 

Co-Winners Gold Award: Charles-Eric FRANÇOIS - VIVALTO PARTNERS & Nicolas DARNAUD - ARDIAN

**Best ESG Private Equity Initiatives** 

Co-Winners Gold Award: **AMBIENTA & SUMMA EQUITY** Silver Award: **RAISE** 

# **MANAGEMENT TEAM AWARDS**

**Best Management Team** 

Co-Winners Gold Award: **BABILOU & GROUPE PREMIUM** 

**Best Buy & Build Strategy** 

Gold Award: **STERNE** Silver Award: **AD EDUCATION** 

# **NATIONAL AWARDS**

Best Benelux LBO Fund Gold Award: VENDIS CAPITAL

**Best German, Austrian & Swiss LBO Fund** Gold Award: **DPE DEUTSCHE PRIVATE EQUITY** Silver Award: **UFENAU CAPITAL PARTNERS AG** 

#### **Best Italian LBO Fund**

Gold Award: **WISE SGR** Silver Award: **XENON PRIVATE EQUITY** 

#### **Best Nordic LBO Fund**

Co-Winners Gold Award: NORVESTOR & SUMMA EQUITY

# Best Spanish LBO Fund Gold Award: INVESTINDUSTRIAL

# Best UK LBO Fund Gold Award: INFLEXION PRIVATE EQUITY

# **FRENCH AWARDS**

**Best French Turnaroud Investor** 

Co-Winners Gold Award: ALANDIA INDUSTRIES & ARCOLE

Silver Award: **MUTARES** 

Best French Small & Lower Mid-Market LBO Fund

Co-Winners Gold Award: **KEENSIGHT CAPITAL** & MONTEFIORE INVESTMENT

Silver Award: MBO & CO

Best French Mid & Upper Mid-Market LBO Fund

Gold Award: EQUISTONE PARTNERS EUROPE

Silver Award: EURAZEO

**Best French Large LBO Fund** 

Gold Award: **EURAZEO** Silver Award: **ARDIAN** 

# **PAN-EUROPEAN AWARDS**

Best European Growth Private Equity Fund Gold Award: KEENSIGHT CAPITAL Silver Award: VERDANE

Best European Turnaround Investor Gold Award: ENDLESS

Best European Mid-Market LBO Fund Gold Award: GILDE HEALTHCARE Silver Award: AGILITAS PRIVATE EQUITY

**Best European Large LBO Fund** 

Gold Award: **PAI PARTNERS** Silver Award: **ADVENT INTERNATIONAL** 





